

## **Annual Management Report of Fund Performance**

*For the Year Ended March 31, 2019*

*This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual financial statements of the exchange-traded fund ("ETF"). You may obtain a copy of the annual financial statements, at no cost, by calling the toll-free number 1-800-387-0614, by writing to us at Mackenzie Financial Corporation, 180 Queen Street West, Toronto, Ontario M5V 3K1, by visiting our website at [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).*

*Unitholders may also contact us using one of these methods to request a copy of the ETF's interim financial report, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. For more information, please refer to the ETF's Prospectus and ETF Facts, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the ETF's current net asset value per unit and for more recent information on general market events, please visit our website.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events and the ability of Mackenzie to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*



## Management Discussion of Fund Performance

June 3, 2019

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments during the period ended March 31, 2019, that have affected the ETF's performance and outlook. If the ETF was established during the period, "period" represents the period from inception to the end of the fiscal period. For information on the ETF's longer-term performance, as applicable, please refer to the *Past Performance* section of the report. In this report, "Mackenzie" refers to Mackenzie Financial Corporation, the manager of the ETF. In addition, net asset value ("NAV") refers to the value of the ETF as calculated for subscription and redemption purposes, on which the discussion of ETF performance is based.

### Investment Objective and Strategies

The ETF seeks to replicate, to the extent reasonably possible and before fees and expenses, the performance of the CSI 300 Index, or any successor thereto. It invests directly in the constituent securities of the CSI 300 Index or indirectly through ChinaAMC CSI 300 Index ETF or other exchange-traded funds that track the CSI 300 Index. The ETF has significant exposure to Chinese issuers.

### Risk

The risks of the ETF remain as discussed in the ETF's Prospectus.

The ETF is suitable for medium- to long-term investors looking for a Chinese equity fund to hold as part of their portfolio, who can handle the volatility of stock markets and who have a high tolerance for risk.

### Results of Operations

#### Investment Performance

During the year, the ETF returned  $-3.7\%$  (after deducting fees and expenses). This compares with the CSI 300 Index return of  $-1.4\%$ . All index returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in the index returns.

The equity market in mainland China performed poorly through the year due to trade disputes and a slowing economy. However, the market rebounded strongly from January to March 2019, as U.S.–China trade tensions temporarily eased and China increased its economic stimulus.

Through the year, the ETF invested all its assets in ChinaAMC CSI 300 Index ETF (the "Underlying ETF"). Alternatively or additionally, the ETF may invest its assets directly in the securities that make up the index.

The difference in performance between the ETF and the index resulted primarily from the Underlying ETF's tracking relative to the index, and because the Underlying ETF traded at a discount to its NAV at times over the year. The difference in performance also resulted from management fees and other operating expenses. Differences in foreign currency exchange rates used in the valuation of the Index and the ETF also contributed to the difference in performance.

Over the year, changes were made to the holdings of the Underlying ETF to reflect changes in the composition of the index.

### Net Assets

The ETF's NAV increased by 186.9% to \$2.7 million at March 31, 2019, from \$0.9 million at March 31, 2018. This change was composed primarily of \$1.8 million in net sales.

At March 31, 2019, 17.1% of the ETF's NAV was held as inventory by the ETF's designated broker primarily for the purpose of sales to investors in the secondary market. As a result of these investments, the ETF is subject to large transaction risk as discussed in the Prospectus. Mackenzie manages this risk to reduce the possibility of any adverse effect on the ETF or on its investors, through such processes as settling transactions in kind, charging creation and/or redemption fees for transactions settling in cash, and establishing appropriate order cut-off times for transactions.

### Recent Developments

Because the ETF is an index fund, neither market expectations nor recent developments affect the composition of the portfolio.

### Related Party Transactions

The following arrangements result in fees paid by the ETF to Mackenzie or to companies affiliated with the ETF.

### Management Fees

The management expense ratio ("MER") for the ETF of 0.81% during the year ended March 31, 2019, was slightly lower than the annualized MER of 0.82% for the period ended March 31, 2018. The ETF paid management fees to Mackenzie at the annual rate of 0.325%, after all fee rebates.

The management fee for the ETF is calculated and accrued daily as a percentage of its NAV. The ETF's management fees were used by Mackenzie to pay for the costs of managing the investment portfolio of the ETF, including providing investment analysis and recommendations, making investment decisions, making brokerage arrangements for the purchase and sale of the investment portfolio, providing other services and licensing the index, and to pay for all costs and expenses (other than certain specified fund costs as more fully described in the Prospectus) required to operate the ETF.

### Other Related Party Transactions

The ETF did not rely on an approval, positive recommendation or standing instruction from the Mackenzie Funds' Independent Review Committee with respect to a related party transaction because it did not engage in any related party transactions.



# MACKENZIE CHINA A-SHARES CSI 300 INDEX ETF

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2019

TRADITIONAL EQUITY INDEX ETF

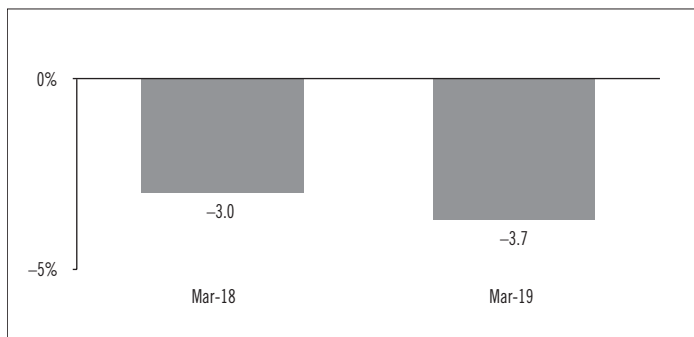
## Past Performance

The ETF's past performance information is presented in the following chart and table. It assumes all distributions made by the ETF in the periods presented are reinvested in additional units of the ETF. The chart and table do not take into account brokerage commissions or income taxes payable by any investor that would have reduced returns. The past performance of the ETF is not necessarily an indication of how it will perform in the future.

If you hold this ETF outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional units of the ETF. The amount of reinvested taxable distributions is added to the adjusted cost base of the units that you own. This would decrease your capital gain or increase your capital loss when you later sell from the ETF, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

## Year-by-Year Returns

The following bar chart presents the performance of the ETF for each of the fiscal periods shown. The chart shows, in percentage terms, how much an investment made on the first day of each fiscal period, or on the ETF's inception date (February 1, 2018), as applicable, would have increased or decreased by the last day of the fiscal period presented.



## Annual Compound Returns

The following table compares the historical annual compound total returns for the ETF with the relevant index shown below for each of the periods ended March 31, 2019. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in these performance figures.

All index returns are calculated in Canadian dollars on a total return basis, meaning that all dividend payments, interest income accruals and interest payments are reinvested.

Percentage Return:	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception
Mackenzie China A-Shares CSI 300 Index ETF	-3.7	n/a	n/a	n/a	-5.7
CSI 300 Index	-1.4	n/a	n/a	n/a	-6.2

*The CSI 300 Index consists of the 300 stocks with the largest market capitalization and liquidity from the entire universe of listed A-share companies in China. The index aims to measure the performance of all the A-shares traded on the Shanghai and Shenzhen stock exchanges.*



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# MACKENZIE CHINA A-SHARES CSI 300 INDEX ETF

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TRADITIONAL EQUITY INDEX ETF

## Summary of Investment Portfolio of the Underlying ETF\* at March 31, 2019

<b>Portfolio Allocation</b>	<b>% of NAV</b>
Equities	99.6
Other assets (liabilities)	0.2
Cash and short-term investments	0.2
<b>Regional Allocation</b>	<b>% of NAV</b>
China	99.6
Other assets (liabilities)	0.2
Cash and short-term investments	0.2
<b>Sector Allocation</b>	<b>% of NAV</b>
Financials	34.8
Industrials	13.5
Consumer staples	9.6
Consumer discretionary	9.4
Information technology	7.9
Health care	6.8
Materials	6.7
Real estate	4.8
Utilities	2.5
Energy	2.3
Communication services	1.3
Other assets (liabilities)	0.2
Cash and short-term investments	0.2

\* The ETF is currently fully invested in ChinaAMC CSI 300 Index ETF (the "Underlying ETF"). For the prospectus and other information about the Underlying ETF, visit [www.chinaamc.com.hk/en/index](http://www.chinaamc.com.hk/en/index).

The Underlying ETF did not hedge its foreign currency exposure at the end of the period.

## Top 25 Holdings of the Underlying ETF

<b>Issuer</b>	<b>% of NAV</b>
Ping An Insurance (Group) Co. of China Ltd.	6.9
Kweichow Moutai Co. Ltd.	3.5
China Merchants Bank Co. Ltd.	2.9
Gree Electric Appliances Inc.	1.9
Industrial Bank Co. Ltd.	1.9
Midea Group Co. Ltd.	1.9
CITIC Securities Co. Ltd.	1.6
Wuliangye Yibin Co. Ltd.	1.5
Inner Mongolia Yitai Coal Co. Ltd.	1.5
Jiangsu Hengrui Medicine Co. Ltd.	1.4
Bank of Communications Co. Ltd.	1.4
China Minsheng Banking Corp. Ltd.	1.3
China Vanke Co. Ltd.	1.2
Agricultural Bank of China Ltd.	1.2
Shanghai Pudong Development Bank Co. Ltd.	1.1
Hangzhou Hikvision Digital Technology Co. Ltd.	1.1
China State Construction Engineering Corp. Ltd.	1.1
Industrial And Commercial Bank of China Ltd.	1.0
Haitong Securities Co. Ltd.	0.9
China Yangtze Power Co. Ltd.	0.9
Ping An Bank Co. Ltd.	0.9
China Pacific Insurance (Group) Co. Ltd.	0.9
Poly Real Estate Group Co. Ltd.	0.8
Bank of Beijing Co. Ltd.	0.8
BOE Technology Group Co	0.8

## Top long positions as a percentage of total net asset value

**40.4**

The Underlying ETF held no short positions at the end of the period.

The investments and percentages may have changed since March 31, 2019, due to the ongoing portfolio transactions of the ETF and the Underlying ETF.



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# MACKENZIE CHINA A-SHARES CSI 300 INDEX ETF

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2019

TRADITIONAL EQUITY INDEX ETF

## Financial Highlights

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance for each of the fiscal periods presented below. In the period when the ETF was established, "period" represents the period from inception to the end of that fiscal period. The inception date can be found under *Past Performance*.

### THE ETF'S NET ASSETS PER SECURITY (\$)¹

Series E (Ticker: QCH)	Mar. 31 2019	Mar. 31 2018
<b>Net assets, beginning of period</b>	<b>93.84</b>	<b>100.00</b>
<b>Increase (decrease) from operations:</b>		
Total revenue	1.15	0.06
Total expenses	(0.32)	(0.06)
Realized gains (losses) for the period	(0.28)	(0.01)
Unrealized gains (losses) for the period	(2.90)	(6.15)
<b>Total increase (decrease) from operations²</b>	<b>(2.35)</b>	<b>(6.16)</b>
<b>Distributions:</b>		
From net investment income (excluding dividends)	(0.61)	—
From dividends	—	—
From capital gains	—	—
Return of capital	—	—
<b>Total annual distributions³</b>	<b>(0.61)</b>	<b>—</b>
<b>Net assets, end of period</b>	<b>89.71</b>	<b>93.84</b>

(1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per unit. This information is derived from the ETF's audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value per unit calculated for ETF pricing purposes. An explanation of these differences can be found in the *Notes to Financial Statements*.

(2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the fiscal period.

(3) Distributions were paid in cash/reinvested in additional units of the ETF, or both.

## RATIOS AND SUPPLEMENTAL DATA

Series E (Ticker: QCH)	Mar. 31 2019	Mar. 31 2018
Total net asset value (\$000)ⁱ	2,691	938
Units outstanding (000)ⁱ	30	10
Management expense ratio (%)²	0.81	0.82
Management expense ratio before waivers or absorptions (%)²	0.81	0.82
Trading expense ratio (%)³	0.00	0.00
Trading expense ratio before reimbursements (%)³	0.00	0.03
Portfolio turnover rate (%)⁴	0.86	n/a
Net asset value per unit (\$)	89.71	93.84
Closing market price (\$)⁵	90.24	94.97

(1) This information is provided as at the end of the fiscal period shown.

(2) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period. If the ETF was established in the period, the management expense ratio is annualized from the date of inception. Mackenzie may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.

(3) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period. Mackenzie may reimburse the ETF for certain brokerage commissions and other transaction costs (including those payable to the custodian or its agents). Mackenzie may make these reimbursements at its discretion and stop these reimbursements at any time without notice.

(4) The ETF's portfolio turnover rate indicates how actively the ETF's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the period. The higher an ETF's portfolio turnover rate in a period, the greater the trading costs payable by the ETF in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of an ETF. The portfolio turnover rate is not provided when the ETF is less than one year old.

(5) Closing market price, or the midpoint of the bid and ask prices in the absence of a closing market price, on the last trading day of the period as reported on the Aequitas NEO Exchange Inc.

## Index Provider Disclaimer

All rights in the CSI 300 Index (the "Underlying Index") vest in China Securities Index Company ("CSI"). "CSI 300" is a trademark of CSI. CSI does not make any warranties, express or implied, regarding the accuracy or completeness of any data related to the Underlying Index. CSI is not liable to any person for any error of the Underlying Index (whether due to negligence or otherwise), nor shall it be under any obligation to advise any person of any error therein. Mackenzie China A-Shares CSI 300 Index ETF is in no way sponsored, endorsed, sold or promoted by CSI and CSI shall not have any liability with respect thereto.



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